

Dear Valued Business Partner,

Since 1977, the MJK brand has built a reputation for exceptional analytical instrumentation, technical sales, support, and service to our customers. Today as part of Xylem's Utility Solutions, we are still deeply committed to these founding principles.

In an effort to simplify our logistics for shared Xylem Analytics customers and channels, we have decided to move MJK operations to our recently updated site in Weilheim, Germany. This facility is also the home of operations for many of our other analytical instrumentation brands, such as WTW.

This change will help provide a more unified and seamless experience for you and our other customers as we work to solve their pressing water challenges. We are preparing for this transition now, **and effective June 1**, all orders should be placed with our Analytics factory in Germany:

Xylem Analytics Germany Sales GmbH & Co. KG Am Achalaich 11 82362 Weilheim Germany <u>Auftrag.WTW@xylem.com</u>

Until then, it will be business as usual, and you can continue to use our orders inbox at <u>MJKorders@xylem.com</u> and our support inbox, <u>MJKsupport@xylem.com</u>. We are confident this will be a smooth transition and anticipate limited impacts on our ability to deliver products and provide support. There is no need to buffer your inventory levels during this transition.

For any specific questions, don't hesitate to reach out to your dedicated Xylem salesperson. If you're located in Europe, please contact Carsten Meilbøg (<u>Carsten.Meilboeg@xylem.com</u>). And if you're located outside of Europe, your contact is our Strategic Account Manager, Kaj Jyde (<u>kaj.jyde@xylem.com</u>). These contacts will not change as a part of this transition.

We greatly value the strong relationship we've built together over the years and will continue to honor our commitments to your organization throughout this process.

Thank you again for your business.

Christian Thollin VP, Europe Sales, Analytics <u>Christian.thollin@xylem.com</u>

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